

# Stay Competitively Positioned With Orchard Benefits

Orchard Benefits has worked with startups at all stages, from those in the bootstrapping stage to the ones who have raised multiple rounds of funding, to help them build competitive, cost-effective, and compliant benefit packages that save you time, money – and countless headaches.

### Trusted by Hundreds of Tech Companies



Traditional Plans



Employee Assistance Programs



Private/Executive Benefits



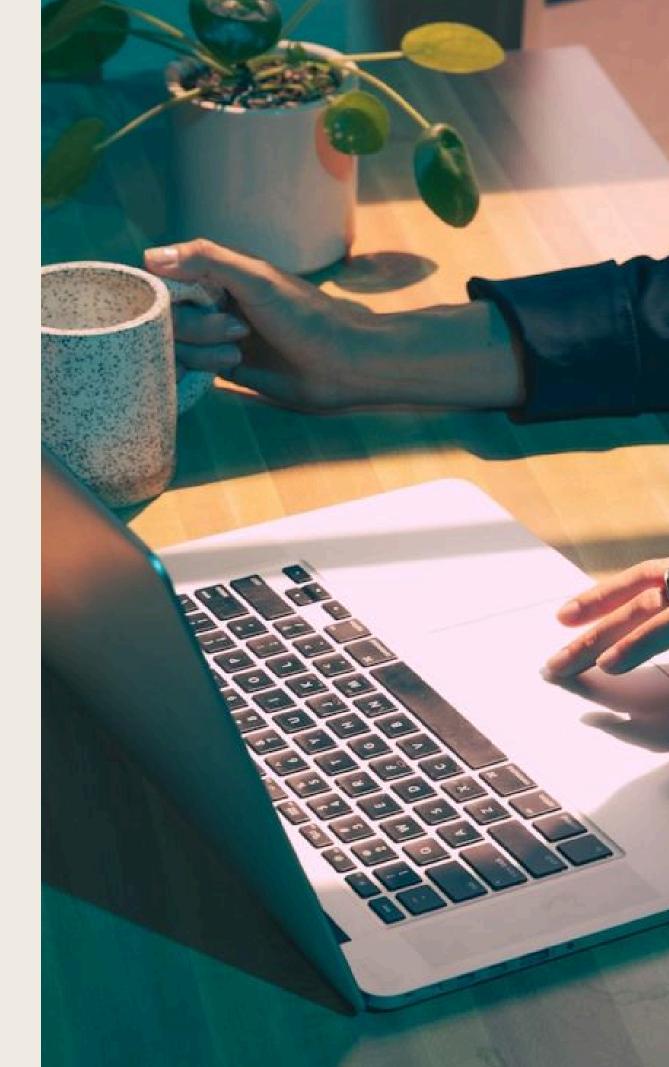
Health Savings Accounts



Terminated Employees



Cross-Border Benefits



## Does Your Broker Only Check In When It's Time To Renew?

As an independent insurance broker with 25 years of experience in the tech space, we maintain close touchpoints with our clients throughout the year to provide them with industry insights, analysis of how their benefits plan is performing, and how to get stronger employee engagement.

Your Fractional HR and Benefits Partner Here To Support You

### **Benefits**



Eliminate Benefits Fraud



Choose From Multiple Insurance Carriers



Offer Flexible Employee
Health Benefits



Save Money. Minimize Risk.

### HR



Benefits Orientations



Strategically Attracting Key Players



Monitoring for Fraud



Adding Cost Containment Measures



Hosting 'Lunch and Learns'



Enrolling Employees











collage





















### Partnering With The Best

We vet our partners so you don't have to. Find the best fit—at the best price.





Powered by Medavie Blue Cross, WellTech+ is a tailored insurance product designed specifically for tech companies seeking a seamless transition from their existing benefits coverage.

This solution allows founders to offer competitive, customizable benefits packages aligned with their team's needs and annual budgets.

### Switch To The Benefits Solution Your Team Deserves.

### 2 Year Health And Dental Rate Guarantees

Lock in your health and dental rates for (2) years when you switch to WellTech+.

### 3 Year Life Insurance And Disability Rate Guarantees

Your life insurance and long-term disability coverage rates are guaranteed for (3) years.



### Fractional HR Support

We extend your HR team by offering benefit orientations, Lunch & Learns, HR documentation, education, and support for all benefit-related needs.



#### Lower Admin Fees by 30%

WellTech+ guarantees a 30% reduction in administrative fees compared to other advisors or direct carrier options, helping protect your burn rate.



#### Offer Group RRSP

Discover group RRSP rates with competitive fund management fees that cost significantly less than a non-group plan for your employees.



#### Supporting the Journey to Parenthood

Provide individuals and couples with support to assist with family-building goals, expenses for fertility treatments, IVF, surrogacy, and adoption fees.

WellTech+ is designed exclusively for companies in Ontario and Atlantic Canada with existing coverage and a team of five or more employees.

### Your Company Is Personal – So Is Our Approach To Employee Benefits.

Orchard Benefits helps startups and fast-growing companies thrive with tailored benefits coverage that keeps their team happy, healthy, and engaged while protecting their burn rate.

We work closely with dozens of advisors and organizations across Canada and startups in Toronto's flourishing tech space.

The way we work is grounded in customer service and a commitment to help clients make the right choices. We engage with our clients on a regular basis to educate and update, rather than touching base once a year to renew the policy.



Chris Gory | Orchard Benefits

**Orchard Benefits Features and Awards** 











Winner of BPM Hot List 2024

## Schedule a consultation!

Our mission is to ensure you never overspend on employee benefits. Discover how easy it is to switch over to Orchard today!







